

Academic education

- **Diplom in Sport Science (Dipl.- Sportwiss.)** University of Hamburg, Germany
- **Diplom in Educational Science (Dipl.-Päd.)** Helmut Schmidt University, Germany
- Diploma in Tourism and Sport Management (IST) IST-Institute Dusseldorf, Germany
- Minor in Psychology
- Human Resource Management
- Doctor in Sport Science (Dr. rer. Nat.)
 University of Bielefeld, Germany
 - > approx. 1200 ECTS credits

Languages: German (native), English (fluently), Chinese (HSK 3), Vietnamese (A1), Swedish (A1)

Sporting-Expert Prof. Dr. Kai Pauling

Sport qualifications, i.a.

- 3x Club manager licenses B from the DOSB for
 - Club development and marketing
 - Club leadership and employee development
 - Sports organization & club management ۲
- Branch management made easy B LSB-NRW ٠
- 8x Prevention course trainer (i.a. Nordic-Walking, Water aerobics, Spine gymnastics, Autogenic training and Progressive muscle relaxation)
- **Sports accident savior**, First aid instructor
- Fitness master instructor for Cardio fitness, Aerobics and Gymnastics
- Fitness instructor B license with integrated studio leader qualification
- Trainer for **Basketball, Athletics** and **Football youth leader**



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DR. KAI PAULING

HB

Sport awards, i.a.

- German sports badge 21 times gold (2023)
- Austrian sports badge 6 times advanced gold (2023)
- German track and field badge 5 times silver & 1 gold (2023)
- International Strenflex sports badge 3 times gold
- Nijmegen marching medal (200km) 2 times gold and 1 medal of honor
- DLV (German Athletics Association)
 - Power walking patch 6 times highest level (2023)
 - Nordic walking patch 6 times highest level (2023)
 - Running badge highest level, marathon
- Half marathon (14th place of the M45) (2019)
- German rescue swimming badge gold



Sport work experience, i.a.

- Trainer in gyms and sports clubs since 1990
- Head coach and personal trainer since 1997

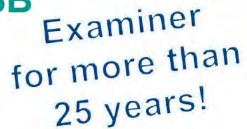
Personal trainer for VIPs and professional athletes from national up to Olympia

- Club manager
- Business consulting service for sport clubs/associations
- Instructor and examiners in the coach education, i.a.
 - Basic football coach training (lecturer and course management)
 - Head of Training in the personal trainer licence education

German Olympic Sports Federation DOSB

German Sports Badge









Business work experience, i.a.

- District manager / Regional sales manager (for Germany's largest discount supermarket chains Lidl and Aldi)
- Chief representative / Head of expansion (event company)
- Editor-in-chief and head of health resort (own weekly health column, about 150,000 readers per issue)
- CEO of a Business and sales consulting (i.a. import trade and China business coaching)
- CEO of a Personal training company (education and franchise)
- CEO of a publishing company (i.a. own health magazine)
- Professor for Fitness Management, Business Management and Change Management
- Advisory Professor for Sport Management

International guest lecturer, i.a.

- Tsinghua University (THU), Běijīng, China, Division of sports science and physical education Tsinghua
- Shanxi University of finance and economics (SXUFE), Tàiyuán, China
- Shandong Agricultural University (SDAU), Tai'an, China



